

OLIVER RUBIO

AI Automation & Integrations Engineer

Bogotá, Colombia | Remote (LATAM / US Contractor / Global) | oc25ale1917@gmail.com | linkedin.com/in/oliver-rubio | github.com/oliverr

PROFESSIONAL SUMMARY

Production automation, AI agents, APIs, webhooks, CRM systems, and reliable business workflows.

CORE SKILLS

n8n | Python | FastAPI | OpenAI | Claude | REST APIs | Webhooks | PostgreSQL | Supabase | Docker

PROFESSIONAL EXPERIENCE

Automation Engineer | Roads Consulting Group US

Remote | Nov 2025 - Jul 2026

- Built and shipped production automations across marketing, finance, and recruiting using Python, n8n, Power Automate, Azure, APIs, and event-driven workflows.
- Developed marketingai.roadscg.com, a production full-stack AI SaaS using React, Python, Cloudflare, Docker, and Pydantic AI.
- Integrated Meta Developers Platform and business systems through REST APIs, webhooks, approval controls, and auditable operational workflows.
- Diagnosed failures, hardened integrations, documented runbooks, and translated stakeholder requirements into maintainable production systems.

GTM Engineer | AI Automation Engineer | Listing Profit

Remote | Aug 2024 - Nov 2025

- Engineered production AI outreach agents in Python with FastAPI, Pydantic AI, LangGraph, LangChain, and PostgreSQL, supporting thousands of AI-handled sales calls daily.
- Built REST, GraphQL, and webhook integrations connecting Follow Up Boss, GoHighLevel, Retell AI, and OpenAI; improved operational SLA by 15 percentage points.
- Reduced campaign production time by 95% (4 hours to 5 minutes) and cost by 97% (about USD 300 to USD 8) through Python and OpenAI automation.
- Engineered durable webhook infrastructure with idempotency keys, exponential backoff, and dead-letter handling for auditable payments and lead routing.
- Architected a multi-tenant PostgreSQL/Supabase backend with Row-Level Security and ledger logic, producing zero balance discrepancies across tenants.
- Built Postgres-to-Snowflake ELT pipelines and dbt models with data quality tests, delivering GTM and revenue KPI datasets to Power BI.
- Used n8n-style orchestration for rapid prototyping, migrating critical logic to Python services as volume and reliability requirements grew.

Data Analyst / Analytics Engineer | TaskUs

Remote — Bogotá, Colombia | Aug 2023 - Dec 2024

- Wrote SQL and Python (pandas) to clean, standardize, and transform datasets from multiple operational systems.
- Built and automated Power BI dashboards for operational and people-analytics KPIs, replacing manual reports with self-service access.
- Implemented validation checks and documented metric definitions to increase stakeholder trust in reported numbers.

SELECTED PROJECTS

AI Lead Generation & Outreach Engine

Built a Supabase, n8n, GoHighLevel, and Retell AI system for prospect intake, enrichment, voice/email/SMS outreach, CRM updates, reply classification, and human-approved handoffs.

Clay Waterfall Enrichment Pipeline

Designed waterfall enrichment and ICP segmentation with Apify and sales-intelligence sources to improve contact coverage and prepare qualified lists for CRM synchronization.

AI Marketing Creative Engine

Built an n8n and OpenAI production pipeline with structured outputs, retries, QA checkpoints, and multi-format delivery; reduced production from 4 hours to 5 minutes and cost from about USD 300 to USD 8.

EDUCATION & RECOGNITION

M.A., Sociology — Universidad de los Andes, Bogotá | 2019-2021 | GPA 4.5/5.0 | Full Scholarship (Beca Impacto País)

Beca Impacto País • Faculty Excellence Scholarship • ICFES Saber Pro Top Performers Cohort

LANGUAGES

Spanish: Native/Bilingual | English: Professional Working Proficiency (B2), experienced with US-based remote teams.